



Ohio Farm Bureau Monthly Plan

Focus:

Goal:

Weekly Activities

- 1.
- 2.
- 3.
- 4.
- 5.

Monthly Activity Tracker

Week 1	Week 2	Week 3	Week 4

This Month's Wins/This Month's Focus

What are your biggest 1-2 wins from this month?

If not, why? What is stopping you?

What are you strongest in?

Are you having conversations and following up? (*Check your Habit Tracker*)

What do you need to do more of, or start doing next month?

The OFB Monthly Plan should be used with the Habit Tracker.

Ohio Farm Bureau Contact List

Name	Why you're reaching out	Reach Out Dates					Conversation Notes	Follow-Up/ Next Steps
		Initial	#2	#3	#4	#5		



Ohio Farm Bureau Habit Tracker

Habit	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Issues												
Conversations												
Follow-Up												

Issues

How many days did I do this?

What roadblocks did I have (if any) to completing this every month?

How will I make this easier to do next month?

How can I hold myself accountable?

Conversations

How many days did I do this?

What roadblocks did I have (if any) to completing this every month?

How will I make this easier to do next month?

How can I hold myself accountable?

Follow-Up

How many days did I do this?

What roadblocks did I have (if any) to completing this every month?

How will I make this easier to do next month?

How can I hold myself accountable?

